

# QUESTIONS & ANSWERS

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**HP**

## HP2-E45

*Technical Introduction to the HP SMB Portfolio*

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**Answer: B**

**QUESTION: 42**

A customer has 250 client systems. Which switch series should you recommend that this customer use at the server access layer?

- A. 5820
- B. 3500 yl
- C. 5400 zl
- D. 8200 zl

**Answer: A**

**QUESTION: 43**

Which HP router is recommended for the smallest branch offices (with less than 20 employees)?

- A. 6604
- B. 6608
- C. MSR20
- D. MSR900

**Answer: A**

**QUESTION: 44**

Which HP switch series is designed specifically for small businesses?

- A. A-series
- B. E-series
- C. S-series
- D. V-series

**Answer: B**

**QUESTION: 45**

What is an inexpensive HP network management solution that is tailored to meet the needs of less complex, homogeneous, mid-sized business networks?

- A. IRF
- B. PCM+
- C. HP Virtual Connect
- D. Intelligent Management Center 5

**Answer:** D

**QUESTION:** 46

Which statement is true about HP Care Packs?

- A. Deployment services and startup implementation are included in Care Packs.
- B. They offer more than 35 service levels across geographies and technologies.
- C. Software support is available with four-hour onsite response, and hardware support is available with three-hour onsite response.
- D. Customers can find the right service package with the HP Care Pack Services Lookup and Ordering Tool.

**Answer:** B

**QUESTION:** 47

How do HP independent software vendor partners support HP server sales?

- A. by consulting about how to align IT with business application requirements at the back end of a sale
- B. by consulting about how to align their products and licenses to the customer's IT infrastructure during merger and acquisition scenarios
- C. by consulting about how to align IT with the Converged Infrastructure at the front end of the sale
- D. by consulting about how to ensure continued functionality of business applications in migration or transition scenarios

**Answer:** C

**QUESTION:** 48

What is a likely outcome if a system is over-configured?

- A. It will have a lower ROI for the investment.
- B. It will run at performance levels ideal for SMBs.
- C. It will not provide adequate service or scalability.
- D. It will maximize the SMB customer's price to performance ratio.

**Answer:** D

**QUESTION:** 49

What is a likely outcome if a system is under-configured?

- A. It will not perform basic subroutines.
- B. it will run at performance levels ideal for SMBs.
- C. It will not provide adequate scalability.
- D. it will maximize the SMB customer's price to performance ratio.

**Answer:** B

**QUESTION:** 50

In which tool does a wizard interface guide the user through the process of designing a SAN by asking a series of questions about the proposed configuration?

- A. the StorageWorks Sizer
- B. SalesBuilder for Windows
- C. the Alinean Storage ROI tool
- D. SAN Design Reference Guide

**Answer:** A

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