

QUESTIONS & ANSWERS

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IBM

000-331

Power Systems Sales for AIX and Linux

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QUESTION: 112

A prospective customer with an existing complex environment is requesting a proposal for a Tivoli Storage Manager (TSM) data management solution. What should be the first step taken to validate the customer's project?

- A. Perform a TSM benchmark
- B. Describe the TSM pricing model
- C. Survey customer's current environment
- D. Deliver Tivoli Storage product excellence presentation

Answer: C

QUESTION: 113

An entry level System i customer plans to update to a POWER6 server to replace an HP server running Linux. The IT Director asks the Power Systems sales professional if they will require a multi way? What is meant by way?

- A. System i term for Linux levels
- B. System i term for number of cores
- C. System i term for number of storage attachments
- D. System i term for number of operating systems installed

Answer: B

QUESTION: 114

A prospective customer is considering consolidation of numerous small servers with fewer Power Systems servers. Which of the following factors would favor the JS22 compared to a p520?

- A. CoD
- B. Deskside
- C. Higher density packaging
- D. Lower energy requirements

Answer: C

QUESTION: 115

A customer has 120 older B50 (2U POWER3) servers running a unique UNIX application and needs to upgrade due to performance and floor space. Which of the following meets this need?

- A. JS12
- B. HS40
- C. JS20
- D. p520

Answer: A

QUESTION: 116

A large company has several underutilized servers and is considering options to consolidate. This business has many large database servers, application servers, and a test and development environment. Which of the following directly impacts the financial justification for this plan?

- A. Reduce cooling cost
- B. Reduce test and development time
- C. Improved support for user groups
- D. Increased performance of server workloads

Answer: A

QUESTION: 117

Which of the following is a major benefit of provisioning using PowerVM?

- A. Optimizes energy usage
- B. Reallocates storage resources
- C. Tunes applications dynamically
- D. Required resources are available at the right time

Answer: D

QUESTION: 118

A customer receives direction from their parent company to deploy a home grown memory intensive application that requires more than 1 TB of real memory. Which of the following Power Systems servers should the sales rep recommend?

- A. 595 class server
- B. 575 class server
- C. 570 class server
- D. 550 class server

Answer: A

QUESTION: 119

A prospective customer has application code written by in-house staff, consultants, and several purchased packages. They are experiencing significant increasing difficulty maintaining and integrating these applications. Which of the following addresses this situation?

- A. New ERP solution
- B. Integrate with IBM Director
- C. Encapsulate each application in a micropartition
- D. Use VIOS to isolate and merge these disparate applications

Answer: A

QUESTION: 120

What is the minimum Power Systems server that offers CoD?

- A. p520
- B. p550
- C. p560
- D. p570

Answer: D

QUESTION: 121

A customer deploying a large number of LPARs on a new Power System server and wants a way to plan, validate and deploy these LPARs. What resource should the sales representative use to help with this issue?

- A. SUMA
- B. Inventory Scout
- C. IBM System Planning Tool
- D. Fix Level Recommendation Tool

Answer: C

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