

QUESTIONS & ANSWERS

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Salesforce Accredited B2B Commerce Administrator

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Question: 35

Which three media types can an admin attach to a Product?

- A. Thumbnails
- B. Product List Images
- C. Videos
- D. Attachments
- E. Product Detail Images

Answer: B,D,E

Question: 36

Which two statements are true when upgrading Salesforce B2B Commerce from Release A to Release B? Choose 2 answers

- A. Take a backup of all your Salesforce B2B Commerce data, since all data is most likely to get erased during the upgrade.
- B. Salesforce B2B Commerce upgrades do not touch data in Salesforce B2B Commerce objects
- C. Salesforce B2B Commerce upgrades ONLY replaces and adds to Managed Package Meta Data already installed.
- D. Take a backup of all the Salesforce B2B Commerce extensions, since most likely all the extensions are going to be overwritten.

Answer: B,C

Question: 37

Which two actions are needed to make a Currency available to a Storefront?

- A. Add the currencies to available currencies in Setup
- B. Enable the currency in the org
- C. Add the new Currency Under setup in 'Supported Currencies'
- D. Add the currency to available currencies in the Store Administration

Answer: D

Question: 38

What is the "Show in Menu" attribute used for?

- A. To remove the Category from displaying in the Nav Menu
- B. To Deactivate the category from the entire storefront experience.
- C. To remove the Category from the facet results.
- D. To remove the Category from the facet results and the Nav Menu

Answer: A

Question: 39

What is the fastest way to deploy and activate a sample B2B storefront?

- A. Deploy with a fresh dev org and import data
- B. Publish and Activate Site and Skip Search
- C. Deploy with sample data right after store creation
- D. Complete productimport, configure relationships

Answer: C

Question: 40

What two options are available for a Product Class?

- A. Variation Parent Product
- B. Basic Product
- C. Expansion Product
- D. Variation Product

Answer: A,D

Question: 41

Which Org preference needs to be enabled in order to see the Order Summary object in Object Manager?

- A. There is no action to take. Order Summary access is automatically enabled.
- B. Person Accounts for Shoppers
- C. Enhanced Commerce Orders
- D. Person Accounts

Answer: C

Question: 42

Which is a workspace in the Commerce App?

- A. Content Management
- B. Commerce Reports
- C. Product
- D. Search

Answer: C

Question: 43

How many Stores can use the Same Catalog?

- A. No Limit
- B. 5.0
- C. 3.0

D. 2.0

Answer: A

Question: 44

How can an administrator categorize a Variant Product?

- A. Assign the Variant Product directly to the Category
- B. Assign the Entitlement Policy to the Category
- C. Assign the Price book Policy to the Category
- D. Assign the Variant Parent Product directly to the Category

Answer: A

Question: 45

What step can a Buyer take to initiate the checkout process in a storefront on B2B commerce?

- A. Click add all items in the wishlist
- B. Click the checkout button on the cart page
- C. Click the next button on the checkout tile
- D. Submit a PO (Purchase Order) for manual approval

Answer: B

Question: 46

How many Catalogs can an admin assign to a single store?

- A. 5.0
- B. 1.0
- C. 3.0
- D. 2.0

Answer: B

Question: 47

Which two records must an administrator load individually in the Commerce App?

- A. Stores
- B. Catalogs
- C. Pricing
- D. Products

Answer: C,D

Question: 48

Which two statements are true regarding the proper setup of subscriptions?

Choose 2 answers

- A. There must be two CC pricelist items for each subscription, the upfront cost and recurring price.
- B. A business user can define a standard product and SubProdTerm can be defined to enable a customer to purchase a subscription.
- C. The storefront associated with the SPT will provide the entitlement needed to display the subscription in the catalog for the given customer.
- D. Only one SPTs can be defined 'or a subscription.

Answer: A,C

Question: 49

After updating a Page Label record, which action is required to see those changes reflected in a storefront?

- A. Rebuild and activate Configuration Cache in CC Admin > Global Settings> Configuration Cache Management.
- B. Deactivate and Activate the storefront community.
- C. Clear browser Cache on the computer.
- D. Refresh Page Label Cache in CC Admin > Global Settings > Indexing.

Answer: D

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